

November 18, 2016

The Honorable Ken Horn, Chairman Senate Economic Development Committee Michigan State Senate P.O. Box 30036 Lansing, MI 48909

Dear Chairman Horn:

The members of the Michigan Jobs Coalition strongly urge your support for additional business incentive tools that will promote the attraction and expansion of high-wage jobs in Michigan.

Michigan has made great progress in the last five years to create a more competitive business environment. Reduced state debt, responsible, timely, and fiscally sound budgets, the replacement of the Michigan Business Tax with a simple Corporate Income Tax, and personal property tax reform have given Michigan one of the best business tax climates in the country. The results speak for themselves – Michigan has created more than 440,000 private sector jobs. But other states as well as places around the world are not standing still. Michigan must and can do even better.

The states with which we are competing view incentives as an essential tool for creating jobs and net new revenue – not as a cost – and they treat economic development as a non-partisan issue. This is especially true of competitors in the South, including Alabama, Georgia, South Carolina, Tennessee and Texas. All of these states and many others have business climates as good as Michigan's and have stronger economic development tools than we have. Michigan is one of only two states that has a corporate income tax and offers no tax credits. Competing states, such as Georgia, Indiana, Iowa, Kentucky, Ohio, South Carolina, Tennessee, and Texas offer up to seven times more incentives than Michigan.

It's time for Michigan to level the playing field. We urge the committee's support for additional economic development tools that will help Michigan build on the progress and momentum of the last five years.

Since rely,

CC:

Mark D Litten President & CEO



LEADING Economic Development in Bay County, Michigan

November 18, 2016

The Honorable Arlan Meekhof Senate Majority Leader Michigan State Senate P.O. Box 30036 Lansing, MI 48909

Dear Honorable Meekhof:

The members of the Michigan Jobs Coalition strongly urge your support for additional business incentive tools that will promote the attraction and expansion of high-wage jobs in Michigan.

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Mark D. Litten President & GEO

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LEADING Economic Development in Bay County, Michigan

November 18, 2016

The Honorable Jim Ananich Senate Democratic Leader Michigan State Senate P.O. Box 30036 Lansing, MI 48909

Dear Honorable Ananich:

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Sincerely

Mark D. Litten President & CF





November 18, 2016

The Honorable Kevin Cotter Speaker of the House Michigan House of Representatives P.O. Box 30014 Lansing, MI 48909

Dear Honorable Cotter:

The members of the Michigan Jobs Coalition strongly urge your support for additional business incentive tools that will promote the attraction and expansion of high-wage jobs in Michigan.

Michigan has made great progress in the last five years to create a more competitive business environment. Reduced state debt, responsible, timely, and fiscally sound budgets, the replacement of the Michigan Business Tax with a simple Corporate Income Tax, and personal property tax reform have given Michigan one of the best business tax climates in the country. The results speak for themselves — Michigan has created more than 440,000 private sector jobs. But other states as well as places around the world are not standing still. Michigan must and can do even better.

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Mark D. Litten President & CEC



LEADING Economic Development in Bay County, Michigan

November 18, 2016

The Honorable Tim Greimel House Democratic Leader Michigan House of Representatives P.O. Box 30014 Lansing, MI 48909

Dear Honorable Greimel:

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